

# Otero County Profile

## Demographics

### Total Population, Sex, and Age: 1950 to 2012

#### Otero County

Subject	1950	1960	1970	1980	1990	2000	2010	2011	2012	Growth 2010-2012
TOTAL POPULATION	14,909	36,976	41,097	44,665	51,928	62,298	63,797	65,558	66,041	3.52%
SEX AND AGE										
Male	7,932	19,126	21,222	22,899	26,296	30,994	32,194	33,237	33,571	4.28%
Female	6,977	17,850	19,875	21,766	25,632	31,304	31,603	32,321	32,470	2.74%
Under 5 years	2,183	5,954	4,231	4,140	4,959	4,620	4,778	4,889	4,963	3.87%
5 to 9 years	1,600	4,903	5,189	3,902	4,627	5,043	4,383	4,567	4,559	4.02%
10 to 14 years	1,215	3,792	5,229	3,902	4,067	5,478	4,164	4,203	4,286	2.93%
15 to 19 years	1,187	2,504	3,796	4,728	3,810	4,889	4,355	4,312	4,197	-3.63%
20 to 24 years	1,468	2,945	4,305	5,130	4,291	4,091	4,915	5,445	5,633	14.61%
25 to 34 years	2,626	6,328	5,834	7,594	9,629	8,042	8,263	8,780	9,010	9.04%
35 to 44 years	1,897	4,981	5,170	5,163	7,008	9,778	7,117	7,186	7,198	1.14%
45 to 54 years	1,215	2,807	3,551	4,000	4,630	7,478	8,747	8,586	8,293	-5.19%
55 to 64 years	826	1,616	2,108	3,150	4,151	5,583	7,523	7,786	7,787	3.51%
55 to 59 years	450	946	1,180	1,827	2,187	2,865	3,808	3,950	4,016	5.46%
60 to 64 years	376	670	928	1,323	1,964	2,718	3,715	3,836	3,771	1.51%
65 to 74 years	467	768	1,085	1,979	3,026	4,490	5,493	5,604	5,720	4.13%
75 years and over	225	378	599	977	1,730	2,806	4,059	4,200	4,395	8.28%
75 to 84 years	193	298	472	766	1,392	2,192	3,158	3,239	3,356	6.27%
85 years and over	32	80	127	211	338	614	901	961	1,039	15.32%
Median age (years)	24.3	22.3	22.4	25.6	29.0	33.8	36.5	35.8	35.5	-2.74%
Under 18 years	5,644	16,242	17,151	14,657	15,887	18,352	15,961	16,231	16,281	2.00%
18 years and over	9,265	20,734	23,946	30,008	36,041	43,946	47,836	49,327	49,760	4.02%
Male	5,104	10,851	12,441	15,384	18,271	21,612	24,041	24,962	25,306	5.26%
Female	4,161	9,883	11,505	14,624	17,770	22,334	23,795	24,365	24,454	2.77%
65 years and over	692	1,146	1,684	2,956	4,756	7,296	9,552	9,804	10,115	5.89%
Male	361	525	738	1,306	2,151	3,387	4,451	4,602	4,752	6.76%
Female	331	621	946	1,650	2,605	3,909	5,101	5,202	5,363	5.14%

Source: U.S. Census Bureau, Decennial Censuses from 1950 through 2010 and Population Estimates for 2011 & 2012

Table prepared by: New Mexico Economic Development Department State Data Center

**Distribution of Projected Population for Both Sexes  
from July 1, 2010 to July 1, 2040**

<b>Both Sexes</b>							
<b>Age groups</b>	<b>2010</b>	<b>2015</b>	<b>2020</b>	<b>2025</b>	<b>2030</b>	<b>2035</b>	<b>2040</b>
0 - 4	4,813	4,411	4,298	4,234	4,244	4,229	4,146
5 - 9	4,414	4,798	4,398	4,286	4,220	4,232	4,220
10 - 14	4,194	4,332	4,717	4,318	4,209	4,139	4,151
15 - 19	4,387	4,082	4,220	4,604	4,203	4,098	4,027
20 - 24	4,951	4,287	3,985	4,125	4,508	4,106	4,002
25 - 29	4,573	4,840	4,177	3,879	4,019	4,402	4,004
30 - 34	3,755	4,493	4,761	4,101	3,807	3,947	4,328
35 - 39	3,514	3,643	4,374	4,641	3,989	3,698	3,838
40 - 44	3,660	3,401	3,531	4,259	4,522	3,881	3,597
45 - 49	4,415	3,536	3,290	3,417	4,138	4,401	3,771
50 - 54	4,395	4,310	3,456	3,220	3,348	4,058	4,320
55 - 59	3,838	4,311	4,231	3,405	3,180	3,312	4,008
60 - 64	3,743	3,737	4,199	4,130	3,340	3,125	3,259
65 - 69	2,986	3,569	3,576	4,017	3,961	3,218	3,022
70 - 74	2,549	2,746	3,289	3,309	3,721	3,681	3,001
75 - 79	1,914	2,209	2,394	2,883	2,916	3,293	3,264
80 - 84	1,269	1,508	1,759	1,924	2,340	2,386	2,717
85 +	905	1,329	1,712	2,073	2,382	2,858	3,166
<b>All Ages</b>	<b>64,275</b>	<b>65,542</b>	<b>66,367</b>	<b>66,825</b>	<b>67,047</b>	<b>67,064</b>	<b>66,841</b>

Source: Geospatial and Population Studies, University of New Mexico

**Commuters, Workers Age 16 Years and Over, 2008-2012**

<b>Travel Time to Work</b>		<b>Place of Work</b>	
Workers 16 years and over	24,862	Worked in state of residence	93.10%
Less than 10 minutes	22.90%	Worked in county of residence	86.60%
10 to 14 minutes	17.60%	Worked outside county of residence	6.50%
15 to 19 minutes	17.80%	Worked outside state of residence	6.90%
20 to 24 minutes	16.00%		
25 to 29 minutes	5.00%	Living in a place	82.30%
30 to 34 minutes	9.10%	Worked in place of residence	44.60%
35 to 44 minutes	2.10%	Worked outside place of residence	37.70%
45 to 59 minutes	3.80%	Not living in a place	17.70%
60 or more minutes	5.70%		
Mean travel time to work (minutes)	20.5		

Source: U.S. Census Bureau, 2008-2012 American Community Survey 5-year Estimates

## Total Domestic Migration to or from Otero County, 2007—2011

Place Moving to/from	Gross Migration	In-migration to Otero County	Out-migration from Otero County	Net Migration
Different county in New Mexico	1,974	1,144	830	314
State other than New Mexico	6,077	3,011	3,066	-55
<b>Total Migration</b>	<b>8,051</b>	<b>4,155</b>	<b>3,896</b>	<b>259</b>

Source: U.S. Census Bureau, 2007-2011 American Community Survey 5-year Estimates

## School Enrollment, Educational Attainment & Language Spoken at Home

	Estimate	Percent
<b>SCHOOL ENROLLMENT</b>		
Population 3 years and over enrolled in school	16,737	16,737
Nursery school, preschool	905	5.40%
Kindergarten	1,293	7.70%
Elementary school (grades 1-8)	6,511	38.90%
High school (grades 9-12)	3,417	20.40%
College or graduate school	4,611	27.50%
<b>EDUCATIONAL ATTAINMENT</b>		
Population 25 years and over	41,269	41,269
Less than 9th grade	3,155	7.60%
9th to 12th grade, no diploma	3,562	8.60%
High school graduate (includes equivalency)	11,417	27.70%
Some college, no degree	11,994	29.10%
Associate's degree	3,930	9.50%
Bachelor's degree	4,477	10.80%
Graduate or professional degree	2,734	6.60%
Percent high school graduate or higher	(X)	83.70%
Percent bachelor's degree or higher	(X)	17.50%
<b>LANGUAGE SPOKEN AT HOME</b>		
Population 5 years and over	59,376	59,376
English only	42,931	72.30%
Language other than English	16,445	27.70%
Speak English less than "very well"	6,275	10.60%
Spanish	13,293	22.40%
Speak English less than "very well"	5,198	8.80%
Other Indo-European languages	1,616	2.70%
Speak English less than "very well"	685	1.20%
Asian and Pacific Islander languages	339	0.60%
Speak English less than "very well"	152	0.30%
Other languages	1,197	2.00%
Speak English less than "very well"	240	0.40%

Source: U.S. Census Bureau, 2008-2012 American Community Survey 5-year Estimates

## Housing and Households

Subject	Estimate	Percent	VALUE	
<b>HOUSEHOLDS BY TYPE</b>			Owner-occupied units	16,215 16,215
Total households	24,115	24,115	Less than \$50,000	2,979 18.40%
Family households (families)	16,729	69.40%	\$50,000 to \$99,999	4,718 29.10%
With own children under 18 years	7,210	29.90%	\$100,000 to \$149,999	3,116 19.20%
Married-couple family	12,445	51.60%	\$150,000 to \$199,999	2,113 13.00%
With own children under 18 years	4,851	20.10%	\$200,000 to \$299,999	1,879 11.60%
Male householder, no wife present, family	1,204	5.00%	\$300,000 to \$499,999	1,001 6.20%
With own children under 18 years	568	2.40%	\$500,000 to \$999,999	250 1.50%
Female householder, no husband present, family	3,080	12.80%	\$1,000,000 or more	159 1.00%
With own children under 18 years	1,791	7.40%	Median (dollars)	105,300 (X)
Nonfamily households	7,386	30.60%	<b>MORTGAGE STATUS</b>	
Householder living alone 65 years and over	6,231	25.80%	Owner-occupied units	16,215 16,215
Householder living alone 65 years and over	2,547	10.60%	Housing units with a mortgage	8,273 51.00%
Households with one or more people under 18 years	8,249	34.20%	Housing units without a mortgage	7,942 49.00%
Households with one or more people 65 years and over	6,823	28.30%	<b>GROSS RENT</b>	
Average household size	2.59	(X)	Occupied units paying rent	6,946 6,946
Average family size	3.13	(X)	Less than \$200	249 3.60%
<b>HOUSING OCCUPANCY</b>			\$200 to \$299	252 3.60%
Total housing units	30,946	30,946	\$300 to \$499	1,247 18.00%
Occupied housing units	24,115	77.90%	\$500 to \$749	2,145 30.90%
Vacant housing units	6,831	22.10%	\$750 to \$999	1,560 22.50%
Homeowner vacancy rate	1.8	(X)	\$1,000 to \$1,499	1,021 14.70%
Rental vacancy rate	5.4	(X)	\$1,500 or more	472 6.80%
<b>HOUSING TENURE</b>			Median (dollars)	694 (X)
Occupied housing units	24,115	24,115	No rent paid	954 (X)
Owner-occupied	16,215	67.20%	<b>GROSS RENT AS A PERCENTAGE OF HOUSEHOLD INCOME (GRAPI)</b>	
Renter-occupied	7,900	32.80%	Occupied units paying rent (excluding units where GRAPI cannot be computed)	6,857 6,857
Average household size of owner-occupied unit	2.54	(X)	Less than 15.0 percent	924 13.50%
Average household size of renter-occupied unit	2.68	(X)	15.0 to 19.9 percent	1,179 17.20%
			20.0 to 24.9 percent	1,006 14.70%
			25.0 to 29.9 percent	859 12.50%
			30.0 to 34.9 percent	447 6.50%
			35.0 percent or more	2,442 35.60%

Source: U.S. Census Bureau, 2008-2012 American Community Survey 5-year Estimates

## Business and Industry Statistics

### Annual Average Employment by Industry, 2008-2012

Industry	2012	2011	2010	2009	2008	2008-2012
Total, All Industries	17,616	16,962	17,073	17,135	17,611	0.03%
Agriculture, Forestry, Fishing & Hunting	112	114	128	129	153	-26.80%
Mining	***	***	***	8	9	***
Utilities	143	145	142	143	105	36.19%
Construction	1,139	1,239	1,301	1,305	1,348	-15.50%
Manufacturing	184	166	223	245	260	-29.23%
Wholesale Trade	196	184	178	163	178	10.11%
Retail Trade	2,343	2,338	2,364	2,299	2,367	-1.01%
Transportation and Warehousing	358	377	449	441	470	-23.83%
Information	280	257	261	271	253	10.67%
Finance and Insurance	404	373	367	384	401	0.75%
Real Estate and Rental and Leasing	185	167	188	389	403	-54.09%
Professional and Technical Services	762	769	769	764	729	4.53%
Management of Companies and Enterprises	***	***	***	***	31	***
Administrative and Waste Services	1,098	459	480	562	751	46.21%
Educational Services	1,721	1,573	1,627	1,703	1,733	-0.69%
Health Care and Social Assistance	2,558	2,705	2,535	2,338	2,268	12.79%
Arts, Entertainment, and Recreation	275	278	285	218	221	24.43%
Accommodation and Food Services	2,909	2,767	2,742	2,852	2,893	0.55%
Other Services, Ex. Public Admin	475	471	450	465	536	-11.38%
Public Administration	2,405	2,560	2,562	2,442	2,503	-3.92%
Unclassified	***	***	***	***	***	***

Note: Asterisks indicate non-disclosable data

Source: New Mexico Department of Workforce Solutions' QCEW unit

### Annual Average Weekly Wage by Industry, 2008-2012

Industry	2012	2011	2010	2009	2008	2008-2012
Total, All Industries	\$647	\$641	\$629	\$604	\$574	12.72%
Agriculture, Forestry, Fishing & Hunting	\$438	\$469	\$494	\$480	\$488	-10.25%
Mining	***	***	***	\$339	\$347	***
Utilities	\$945	\$937	\$922	\$940	782	20.84%
Construction	\$699	\$692	\$690	\$680	\$602	16.11%
Manufacturing	\$522	\$513	\$455	\$452	\$508	2.76%
Wholesale Trade	\$781	\$809	\$690	\$589	\$583	33.96%
Retail Trade	\$432	\$425	\$417	\$407	\$397	8.82%
Transportation and Warehousing	\$682	\$712	\$766	\$729	\$751	-9.19%
Information	\$637	\$699	\$672	\$632	\$640	-0.47%
Finance and Insurance	\$656	\$638	\$665	\$626	\$588	11.56%
Real Estate and Rental and Leasing	\$463	\$484	\$473	\$383	\$347	33.43%
Professional and Technical Services	\$953	\$1,005	\$976	\$921	\$839	13.59%
Management of Companies and Enterprises	***	***	***	***	\$482	***
Administrative and Waste Services	\$701	\$590	\$577	\$497	\$416	68.51%
Educational Services	\$723	\$656	\$658	\$649	\$635	13.86%
Health Care and Social Assistance	\$711	\$682	\$692	\$690	\$673	5.65%
Arts, Entertainment, and Recreation	\$380	\$392	\$386	\$424	\$423	-10.17%
Accommodation and Food Services	\$343	\$369	\$366	\$358	\$350	-2.00%
Other Services, Ex. Public Admin	\$565	\$553	\$485	\$455	\$400	41.25%
Public Administration	\$1,004	\$984	\$931	\$903	\$869	15.54%
Unclassified	***	***	***	***	***	***

Note: Asterisks indicate non-disclosable data

Source: New Mexico Department of Workforce Solutions' QCEW unit

### Annual Not Seasonally Adjusted Labor Force, Employment and Unemployment

Year	Civilian Labor Force	Employment	Unemployment	Unemployment Rate (%)
2013	26,447	24,799	1,648	6.2
2012	26,051	24,414	1,637	6.3
2011	25,506	23,804	1,702	6.7
2010	25,778	23,997	1,781	6.9
2009	25,797	24,213	1,584	6.1
2008	25,968	24,817	1,151	4.4
2007	26,059	25,140	919	3.5
2006	25,944	24,870	1,074	4.1
2005	26,676	25,353	1,323	5
2004	26,656	25,241	1,415	5.3

Source: NMDWS LAUS unit in conjunction with US Bureau of Labor Statistics

## Location Quotients for Otero County, US-based

Description	2008	2009	2010	2011	2012
Employment by place of work (number of jobs)					
Total employment	1.0	1.0	1.0	1.0	1.0
By type					
Wage and salary employment	1.0	1.0	1.0	1.0	1.0
Proprietors employment	1.0	0.9	0.9	0.9	0.9
Farm proprietors employment	1.4	1.3	1.4	1.5	1.6
Nonfarm proprietors employment	1.0	0.9	0.9	0.8	0.9
By industry					
Farm employment	1.3	1.3	1.2	1.3	1.4
Nonfarm employment	1.0	1.0	1.0	1.0	1.0
Private nonfarm employment	0.7	0.7	0.7	0.7	0.7
Forestry, fishing, and related activities	na	na	1.5	1.5	na
Mining	0.3	0.5	0.9	0.8	1.0
Utilities	na	1.3	1.2	1.3	1.3
Construction	1.1	1.2	1.2	1.1	1.1
Manufacturing	0.2	0.2	0.2	0.1	0.1
Wholesale trade	0.3	0.3	0.3	0.3	0.3
Retail trade	1.0	1.0	1.0	1.0	1.0
Transportation and warehousing	0.6	0.6	0.6	0.5	0.5
Information	0.6	0.6	0.6	0.6	0.6
Finance and insurance	0.4	0.4	0.4	0.4	0.4
Real estate and rental and leasing	0.8	0.8	0.7	0.7	0.8
Professional, scientific, and technical services	0.6	0.6	0.6	0.6	na
Management of companies and enterprises	0.2	na	na	na	na
Administrative and waste management services	1.0	na	na	na	0.8
Educational services	0.3	0.3	0.4	0.4	0.6
Health care and social assistance	0.9	0.9	0.9	0.9	0.9
Arts, entertainment, and recreation	0.5	0.5	0.5	0.5	0.5
Accommodation and food services	0.9	1.0	0.9	0.9	0.9
Other services, except public administration	0.9	0.9	0.8	0.9	0.9
Government and government enterprises	2.6	2.5	2.6	2.7	2.8
Federal, civilian	4.2	4.1	3.9	4.2	4.1
Military	10.6	10.9	12.9	13.7	13.6
State and local	1.5	1.4	1.4	1.4	1.4
State government	1.1	1.1	1.0	1.0	1.0
Local government	1.7	1.6	1.5	1.5	1.5

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CA25N and author's calculation

## Location Quotients for Otero County, NM-based

Description	2008	2009	2010	2011	2012
Employment by place of work (number of jobs)					
Total employment	1.0	1.0	1.0	1.0	1.0
By type					
Wage and salary employment	1.0	1.0	1.0	1.0	1.0
Proprietors employment	1.0	1.0	0.9	0.9	0.9
Farm proprietors employment	0.9	0.9	0.8	0.8	0.9
Nonfarm proprietors employment 2/	1.0	1.0	0.9	0.9	0.9
By industry					
Farm employment	0.9	0.8	0.8	0.8	0.8
Nonfarm employment	1.0	1.0	1.0	1.0	1.0
Private nonfarm employment	0.8	0.8	0.8	0.8	0.8
Forestry, fishing, and related activities	na	na	1.5	1.5	na
Mining	0.1	0.1	0.3	0.2	0.2
Utilities	na	1.0	0.9	1.0	1.0
Construction	1.0	1.0	1.0	1.0	1.0
Manufacturing	0.3	0.4	0.3	0.3	0.3
Wholesale trade	0.4	0.4	0.4	0.4	0.4
Retail trade	1.0	1.0	1.0	1.0	1.0
Transportation and warehousing	0.9	0.9	0.8	0.7	0.6
Information	0.6	0.7	0.6	0.7	0.7
Finance and insurance	0.7	0.7	0.7	0.6	0.7
Real estate and rental and leasing	0.9	0.9	0.9	0.9	0.9
Professional, scientific, and technical services	0.6	0.6	0.5	0.5	na
Management of companies and enterprises	0.4	na	na	na	na
Administrative and waste management services	1.1	na	na	na	1.0
Educational services	0.4	0.4	0.5	0.6	0.9
Health care and social assistance	0.9	0.9	0.9	0.9	0.8
Arts, entertainment, and recreation	0.5	0.5	0.5	0.5	0.5
Accommodation and food services	0.8	0.9	0.8	0.8	0.9
Other services, except public administration	1.0	1.0	0.9	1.0	1.0
Government and government enterprises	1.9	1.8	1.8	1.9	1.9
Federal, civilian	2.4	2.3	2.1	2.3	2.2
Military	9.5	9.2	9.7	9.5	9.2
State and local	1.1	1.0	1.0	1.0	1.0
State government	0.6	0.6	0.5	0.5	0.5
Local government	1.4	1.3	1.2	1.2	1.2

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CA25N and author's calculation

## 2012 County Business Patterns

NAICS code description	Paid employees for paid period including March 12 (number)	First-quarter payroll (\$1,000)	Annual payroll (\$1,000)	Total establishments
Total for all sectors	11,632	79,703	322,868	991
Agriculture, Forestry, Fishing and Hunting	a	0	0	1
Mining, Quarrying, and Oil and Gas Extraction	b	492	1,970	5
Utilities	119	1,597	6,428	11
Construction	956	7,499	31,125	121
Manufacturing	183	1,086	4,881	28
Wholesale Trade	161	1,609	6,057	25
Retail Trade	2,283	12,061	52,880	188
Transportation and Warehousing	240	1,595	6,927	27
Information	181	1,825	7,222	14
Finance and Insurance	330	2,784	11,431	51
Real Estate and Rental and Leasing	150	842	3,484	52
Professional, Scientific, and Technical Services	596	5,127	21,883	73
Management of Companies and Enterprises	a	0	0	3
Administrative and Support and Waste Management and Remediation Services	e	0	0	44
Educational Services	223	2,812	12,277	10
Health Care and Social Assistance	2,270	21,707	84,005	101
Arts, Entertainment, and Recreation	e	0	0	17
Accommodation and Food Services	2,349	10,950	43,947	107
Other Services (except Public Administration)	669	2,568	10,709	111
Industries not classified	a	0	0	2

a = 0-19 employees b = 20-99 employees c = 100-249 employees e = 250-499 employees f = 500-999 employees  
 g = 1,000-2,499 employees h = 2,500-4,999 employees i = 5,000-9,999 employees j = 10,000-24,999 employees  
 k = 25,000-49,999 employees l = 50,000-99,999 employees m = 100,000 or more employees  
 s = Withheld because estimate did not meet publication standards  
 D =Withheld to avoid disclosing data for individual companies data are included in higher level totals

Source: U.S. Census Bureau, County Business Patterns

## Number of Establishments by Employment-Size Class

NAICS code description	Total establishments	Number of Establishments by Employment-Size Class							
		1-4	5-9	10-19	20-49	50-99	100-249	250-499	500-999
Total for all sectors	991	510	215	149	84	19	11	1	2
Agriculture, Forestry, Fishing and Hunting	1	1	0	0	0	0	0	0	0
Mining, Quarrying, and Oil and Gas Extraction	5	3	1	0	0	1	0	0	0
Utilities	11	7	0	1	3	0	0	0	0
Construction	121	67	26	17	9	2	0	0	0
Manufacturing	28	17	6	3	2	0	0	0	0
Wholesale Trade	25	16	6	2	0	1	0	0	0
Retail Trade	188	89	46	37	10	2	3	1	0
Transportation and Warehousing	27	15	4	4	4	0	0	0	0
Information	14	4	2	4	4	0	0	0	0
Finance and Insurance	51	32	12	2	5	0	0	0	0
Real Estate and Rental and Leasing	52	39	12	1	0	0	0	0	0
Professional, Scientific, and Technical Services	73	45	14	9	3	1	1	0	0
Management of Companies and Enterprises	3	2	0	1	0	0	0	0	0
Administrative and Support and Waste Management and Remediation Services	44	25	12	3	3	1	0	0	0
Educational Services	10	3	3	2	0	1	1	0	0
Health Care and Social Assistance	101	29	33	18	13	4	3	0	1
Arts, Entertainment, and Recreation	17	10	3	1	1	0	2	0	0
Accommodation and Food Services	107	34	16	29	20	6	1	0	1
Other Services (except Public Administration)	111	70	19	15	7	0	0	0	0
Industries not classified	2	2	0	0	0	0	0	0	0

Source: U.S. Census Bureau, County Business Patterns

## 2012 Nonemployer Statistic

NAICS Description	Nonemployers	
	Firms	Receipts (\$1,000)
Total for all sectors	3,276	100,463
Agriculture, forestry, fishing and hunting	109	2,702
Mining, quarrying, and oil and gas extraction	(D)	(D)
Utilities	6	112
Construction	441	18,124
Manufacturing	52	1,280
Wholesale trade	48	2,921
Retail trade	369	10,460
Transportation and warehousing	173	14,777
Information	20	502
Finance and insurance	68	2,203
Real estate and rental and leasing	252	13,998
Professional, scientific, and technical services	260	6,421
Administrative and support and waste management and remediation services	308	4,354
Educational services	68	442
Health care and social assistance	363	6,918
Arts, entertainment, and recreation	131	2,836
Accommodation and food services	73	2,419
Other services (except public administration)	534	9,992

D = Withheld to avoid disclosing data of individual companies; data are included in higher level totals

Source: U.S. Census Bureau, EPCD Nonemployer Statistics

## Otero County Inflow/Outflow Report, 2011

<b>Selection Area Labor Market Size (Primary Jobs)</b>	<b>Count</b>	<b>Share</b>
Employed in the Selection Area	14,828	100.0%
Living in the Selection Area	18,391	124.0%
Net Job Inflow (+) or Outflow (-)	-3,563	-
<b>In-Area Labor Force Efficiency (Primary Jobs)</b>	<b>Count</b>	<b>Share</b>
Living in the Selection Area	18,391	100.0%
Living and Employed in the Selection Area	10,109	55.0%
Living in the Selection Area but Employed Outside	8,282	45.0%
<b>In-Area Employment Efficiency (Primary Jobs)</b>	<b>Count</b>	<b>Share</b>
Employed in the Selection Area	14,828	100.0%
Employed and Living in the Selection Area	10,109	68.2%
Employed in the Selection Area but Living Outside	4,719	31.8%
<b>Outflow Job Characteristics (Primary Jobs)</b>	<b>Count</b>	<b>Share</b>
External Jobs Filled by Residents	8,282	100.0%
Workers Aged 29 or younger	2,419	29.2%
Workers Aged 30 to 54	4,236	51.1%
Workers Aged 55 or older	1,627	19.6%
Workers Earning \$1,250 per month or less	2,661	32.1%
Workers Earning \$1,251 to \$3,333 per month	3,436	41.5%
Workers Earning More than \$3,333 per month	2,185	26.4%
Workers in the "Goods Producing" Industry Class	1,166	14.1%
Workers in the "Trade, Transportation, and Utilities" Industry Class	2,174	26.2%
Workers in the "All Other Services" Industry Class	4,942	59.7%
<b>Inflow Job Characteristics (Primary Jobs)</b>	<b>Count</b>	<b>Share</b>
Internal Jobs Filled by Outside Workers	4,719	100.0%
Workers Aged 29 or younger	1,231	26.1%
Workers Aged 30 to 54	2,426	51.4%
Workers Aged 55 or older	1,062	22.5%
Workers Earning \$1,250 per month or less	1,290	27.3%
Workers Earning \$1,251 to \$3,333 per month	2,096	44.4%
Workers Earning More than \$3,333 per month	1,333	28.2%
Workers in the "Goods Producing" Industry Class	424	9.0%
Workers in the "Trade, Transportation, and Utilities" Industry Class	1,106	23.4%
Workers in the "All Other Services" Industry Class	3,189	67.6%
<b>Interior Flow Job Characteristics (Primary Jobs)</b>	<b>Count</b>	<b>Share</b>
Internal Jobs Filled by Residents	10,109	100.0%
Workers Aged 29 or younger	2,198	21.7%
Workers Aged 30 to 54	5,672	56.1%
Workers Aged 55 or older	2,239	22.1%
Workers Earning \$1,250 per month or less	2,809	27.8%
Workers Earning \$1,251 to \$3,333 per month	4,591	45.4%
Workers Earning More than \$3,333 per month	2,709	26.8%
Workers in the "Goods Producing" Industry Class	1,160	11.5%
Workers in the "Trade, Transportation, and Utilities" Industry Class	1,559	15.4%
Workers in the "All Other Services" Industry Class	7,390	73.1%

Source: U.S. Census Bureau, OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, 2nd Quarter of 2002-2011).

## Income and Gross Receipts

### Personal Income by Major Source and Earnings by NAICS Industry

Description	2008	2009	2010	2011	2012
Income by place of residence (thousands of dollars)					
Personal income	1,695,437	1,789,632	1,970,122	2,066,645	2,087,484
Population (persons) 2/	62,498	62,462	64,319	65,558	66,041
Per capita personal income (dollars)	27,128	28,652	30,630	31,524	31,609
Derivation of personal income					
Earnings by place of work	1,071,189	1,123,552	1,255,279	1,312,413	1,309,352
less: Contributions for government social insurance 3/	123,197	130,752	146,118	139,041	140,060
Employee and self-employed contributions for government social insurance	61,770	64,803	70,377	58,025	58,238
Employer contributions for government social insurance	61,427	65,949	75,741	81,016	81,822
plus: Adjustment for residence 4/	-19,665	-24,387	-35,903	-40,333	-36,574
equals: Net earnings by place of residence	928,327	968,413	1,073,258	1,133,039	1,132,718
plus: Dividends, interest, and rent 5/	375,495	368,288	410,937	443,978	463,797
plus: Personal current transfer receipts	391,615	452,931	485,927	489,628	490,969
Earnings by place of work					
Components of earnings					
Wages and salaries	766,804	799,844	881,756	914,598	910,083
Supplements to wages and salaries	229,863	243,023	284,357	306,893	307,086
Employer contributions for employee pension and insurance funds 6/	168,436	177,074	208,616	225,877	225,264
Employer contributions for government social insurance	61,427	65,949	75,741	81,016	81,822
Proprietors' income 7/	74,522	80,685	89,166	90,922	92,183
Farm proprietors' income	8,802	15,003	17,811	16,757	13,515
Nonfarm proprietors' income	65,720	65,682	71,355	74,165	78,668
Earnings by industry					
Farm earnings	11,917	18,421	20,848	19,746	16,235
Nonfarm earnings	1,059,272	1,105,131	1,234,431	1,292,667	1,293,117
Private nonfarm earnings	476,512	495,211	531,740	549,775	561,411
Forestry, fishing, and related activities	(D)	(D)	3,477	2,563	(D)
Forestry and logging	429	401	526	424	452
Fishing, hunting, and trapping	(L)	(L)	69	64	68
Agriculture and forestry support activities	(D)	(D)	2,882	2,075	(D)
Mining	2,760	1,133	1,361	2,119	4,187
Oil and gas extraction	2,554	956	1,235	(D)	2,180
Mining (except oil and gas)	(D)	(D)	(D)	(D)	(D)
Support activities for mining	(D)	(D)	(D)	(D)	(D)
Utilities	(D)	8,839	9,229	9,740	9,551
Construction	67,180	69,078	71,812	69,502	66,841
Construction of buildings	25,052	26,479	29,654	26,902	25,006
Heavy and civil engineering construction	8,209	8,725	8,685	8,800	5,947
Specialty trade contractors	33,919	33,874	33,473	33,800	35,888
Manufacturing	9,691	7,310	7,843	6,311	7,080
Durable goods manufacturing	(D)	(D)	5,919	5,174	(D)
Wood product manufacturing	(D)	513	(D)	(D)	357
Nonmetallic mineral product manufacturing	(D)	(D)	1,657	1,593	1,614
Primary metal manufacturing	0	0	0	0	0

Description	2008	2009	2010	2011	2012
Fabricated metal product manufacturing	(D)	(D)	(D)	(D)	(D)
Machinery manufacturing	411	587	563	(D)	(D)
Computer and electronic product manufacturing	85	-884	-88	-260	-443
Electrical equipment and appliance manufacturing	(D)	(D)	(D)	(D)	(D)
Motor vehicles, bodies and trailers, and parts manufacturing	(L)	(L)	0	0	0
Other transportation equipment manufacturing	(D)	(D)	(L)	0	0
Furniture and related product manufacturing	(D)	(D)	(D)	(D)	(D)
Miscellaneous manufacturing	(D)	374	457	(D)	(D)
Nondurable goods manufacturing	(D)	(D)	1,924	1,137	(D)
Food manufacturing	(D)	(D)	(D)	(D)	(D)
Beverage and tobacco product manufacturing	(D)	(L)	105	80	71
Textile mills	0	0	0	0	0
Textile product mills	(D)	0	(D)	(D)	(D)
Apparel manufacturing	0	0	0	0	0
Leather and allied product manufacturing	0	(L)	(L)	(L)	(L)
Paper manufacturing	0	0	0	0	0
Printing and related support activities	341	315	341	327	323
Petroleum and coal products manufacturing	0	0	0	0	0
Chemical manufacturing	0	0	0	0	(D)
Plastics and rubber products manufacturing	0	0	0	0	0
Wholesale trade	8,295	8,439	10,209	11,967	12,626
Retail trade	65,194	65,362	69,328	71,225	73,438
Motor vehicle and parts dealers	12,870	12,025	13,686	14,703	15,749
Furniture and home furnishings stores	1,152	1,012	1,068	966	1,073
Electronics and appliance stores	1,903	1,874	1,802	1,687	1,597
Building material and garden supply stores	8,864	8,237	8,116	8,746	8,855
Food and beverage stores	4,567	5,564	5,841	5,626	6,070
Health and personal care stores	3,696	3,926	4,023	4,027	3,566
Gasoline stations	6,678	7,096	7,855	7,768	9,414
Clothing and clothing accessories stores	1,319	1,257	2,371	1,614	1,679
Sporting goods, hobby, book and music stores	2,178	2,264	2,247	1,362	1,441
General merchandise stores	15,202	15,756	15,591	16,543	16,575
Miscellaneous store retailers	5,344	4,856	5,050	6,588	5,776
Nonstore retailers	1,421	1,495	1,678	1,595	1,643
Transportation and warehousing	23,020	21,052	22,931	18,972	18,265
Air transportation	(L)	-90	(L)	(L)	(L)
Rail transportation	3,076	(D)	(D)	(D)	2,935
Water transportation	0	0	0	0	0
Truck transportation	2,896	2,670	2,340	2,388	2,654
Transit and ground passenger transportation	1,627	1,669	1,694	1,507	(D)
Pipeline transportation	(D)	(L)	(L)	(L)	(L)
Scenic and sightseeing transportation	0	0	0	0	0
Support activities for transportation	9,257	11,093	13,323	9,484	8,661
Couriers and messengers	(D)	(D)	(D)	(D)	(D)
Warehousing and storage	(L)	(L)	(L)	(L)	(L)
Information	10,602	11,638	11,785	12,395	12,125
Publishing industries, except Internet	(D)	(D)	(D)	(D)	(D)
Motion picture and sound recording industries	(D)	(D)	(D)	(D)	(D)
Broadcasting, except Internet	(D)	(D)	(D)	(D)	(D)
Internet publishing and broadcasting &/	(NA)	(NA)	(NA)	(NA)	(NA)
Telecommunications	8,888	9,826	9,849	10,492	10,000

Description	2008	2009	2010	2011	2012
ISPs, search portals, and data processing	(D)	(D)	477	442	493
Other information services 8/	(D)	(L)	(L)	(L)	(L)
Finance and insurance	17,766	18,335	17,879	17,691	19,618
Monetary authorities - central bank	0	0	0	0	0
Credit intermediation and related activities	13,502	13,699	13,498	13,121	15,011
Securities, commodity contracts, investments	-543	(D)	(D)	(D)	(D)
Insurance carriers and related activities	(D)	4,304	3,855	4,037	4,095
Funds, trusts, and other financial vehicles	(D)	(D)	(D)	(D)	(D)
Real estate and rental and leasing	10,186	11,212	11,392	12,231	11,644
Real estate	3,961	4,788	3,792	3,192	3,266
Rental and leasing services	(D)	(D)	(D)	(D)	(D)
Lessors of nonfinancial intangible assets	(D)	(D)	(D)	(D)	(D)
Professional, scientific, and technical services	43,445	48,826	51,262	53,854	(D)
Management of companies and enterprises	1,109	(D)	(D)	(D)	(D)
Administrative and waste management services	46,640	(D)	(D)	(D)	55,635
Administrative and support services	44,116	45,919	50,021	55,409	54,123
Waste management and remediation services	2,524	(D)	(D)	(D)	1,512
Educational services	2,030	2,133	7,171	8,740	18,943
Health care and social assistance	99,575	104,990	116,447	123,166	122,703
Ambulatory health care services	42,370	43,835	52,283	56,790	56,764
Hospitals	(D)	(D)	(D)	(D)	(D)
Nursing and residential care facilities	(D)	(D)	(D)	(D)	(D)
Social assistance	13,099	14,600	15,072	13,413	12,622
Arts, entertainment, and recreation	345	516	1,703	1,259	570
Performing arts and spectator sports	(D)	(D)	(D)	(D)	(D)
Museums, historical sites, zoos, and parks	(D)	(D)	(D)	(D)	(D)
Amusement, gambling, and recreation	-1,265	-1,160	-366	(D)	-1,187
Accommodation and food services	25,244	30,400	29,659	32,104	33,841
Accommodation	3,330	5,380	4,850	5,329	5,840
Food services and drinking places	21,914	25,020	24,809	26,775	28,001
Other services, except public administration	34,400	34,294	36,214	38,770	40,723
Repair and maintenance	12,159	12,411	13,526	15,695	16,648
Personal and laundry services	7,524	7,741	8,438	8,172	8,577
Membership associations and organizations	13,277	12,825	13,061	13,624	14,144
Private households	1,440	1,317	1,189	1,279	1,354
Government and government enterprises	582,760	609,920	702,691	742,892	731,706
Federal, civilian	132,191	137,168	151,151	162,325	154,151
Military	246,272	270,412	352,354	379,459	376,154
State and local	204,297	202,340	199,186	201,108	201,401
State government	43,452	43,861	40,940	40,397	40,208
Local government	160,845	158,479	158,246	160,711	161,193

(D) Not shown to avoid disclosure of confidential information, but the estimates for this item are included in the totals.

(L) Less than \$50,000, but the estimates for this item are included in the totals.

(NA) Data not available for this year.

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), Table CA05N

## Household Income in the Past 12 Months

	Estimate
Total Households:	24,115
Less than \$10,000	2,262
\$10,000 to \$14,999	1,828
\$15,000 to \$19,999	1,872
\$20,000 to \$24,999	1,652
\$25,000 to \$29,999	1,633
\$30,000 to \$34,999	1,525
\$35,000 to \$39,999	1,548
\$40,000 to \$44,999	1,421
\$45,000 to \$49,999	1,274
\$50,000 to \$59,999	2,011
\$60,000 to \$74,999	2,163
\$75,000 to \$99,999	2,447
\$100,000 to \$124,999	1,057
\$125,000 to \$149,999	702
\$150,000 to \$199,999	362
\$200,000 or more	358
Median household income (dollars)	39,054

Source: U.S. Census Bureau, 2008-2012 American Community Survey 5-year Estimates

## Wage and Salary Summary

Description	2008	2009	2010	2011	2012
Wages and salaries (thousands of dollars)	766,804	799,844	881,756	914,598	910,083
Wage and salary employment (number of jobs)	22,861	22,691	23,704	23,704	23,365
Average wage per job (dollars)	33,542	35,249	37,199	38,584	38,951

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), Table CA34

### Taxable Gross Receipts for CY 2009 - 2013

Industry	2009	2010	2011	2012	2013	2009-2013
Agriculture, Forestry, Fishing and Hunting	1,463,511	1,057,564	2,127,305	1,571,080	1,128,027	-22.92%
Mining, Quarrying, and Oil and Gas Extraction	983,251	505,132	563,645	932,450	526,943	-46.41%
Utilities	43,704,971	46,357,924	46,062,217	53,713,344	50,878,936	16.41%
Construction	224,546,202	209,958,678	203,600,737	202,293,003	157,264,280	-29.96%
Manufacturing	12,740,907	13,022,884	23,124,844	14,648,270	1,349,060	-89.41%
Wholesale Trade	15,285,543	10,408,281	10,166,723	10,858,405	15,730,619	2.91%
Retail Trade	250,676,011	259,823,865	265,033,065	256,210,380	251,051,452	0.15%
Transportation and Warehousing	3,750,979	13,412,700	6,568,584	5,704,631	5,978,069	59.37%
Information	52,961,289	51,754,211	56,533,772	57,530,534	62,998,112	18.95%
Finance and Insurance	4,065,040	4,131,164	4,200,200	4,261,135	3,945,244	-2.95%
Real Estate and Rental and Leasing	17,063,655	17,847,616	18,657,996	18,587,253	17,240,656	1.04%
Professional, Scientific, and Technical Services	35,750,398	52,132,353	75,160,880	57,027,040	54,195,942	51.60%
Management of Companies and Enterprises	688,441	668,395	693,035	640,581	534,192	-22.41%
Administrative and Support and Waste Management and Remediation Services	8,334,812	8,860,318	10,282,168	16,269,755	9,708,025	16.48%
Educational Services	574,051	850,721	915,826	852,263	541,129	-5.74%
Health Care and Social Assistance	35,851,058	38,983,286	39,399,371	38,847,456	35,552,954	-0.83%
Arts, Entertainment, and Recreation	479,955	557,690	350,878	232,816	272,495	-43.22%
Accommodation and Food Services	55,446,493	59,541,379	62,367,534	65,588,649	64,209,780	15.80%
Other Services (except Public Administration)	99,514,626	120,478,478	99,473,373	114,628,707	113,032,616	13.58%
Public Administration	1,027,755	1,745,915	37,011,958	2,855,364	3,998,367	289.04%
Unclassified	73,020	111,204	3,658,754	5,996,567	6,743,353	9134.91%
All Industries	864,981,970	912,209,758	965,952,865	929,249,682	856,880,249	-0.94%

Source: New Mexico Taxation and Revenue Department